## Flexible Selling Options From Trading Specialists...



## **Immediate** Payment Selling Option

Once your stock has been appraised and a price is agreed (Trading Specialists do not 'cherry pick' for the more valuable items) your stock will be quickly removed with minimum disruption and no shipping charges.

This straightforward solution is ideal when you want to remove your entire inventory as a package and receive a lump sum payment, which immediately increases space in your warehouse, frees up all-important time for your stores personnel and allows you to focus on your core business.



## **Part Payment** & Consignment Selling Option

A third and unique alternative. This is suitable when you would find a lump sum payment to be of advantage but also want to maximise the revenue returned to you.

Once we have appraised your stock, we will offer you an initial lump sum and will also offer a further monthly percentage of the value of the stock sold. Your stock will be relocated to our premises and sold at either pre-agreed or market prices to give you the best of all option.



## **Full** Consignment Selling Option

This option can be ideal when you have excess stock with a high residual value... a common situation in today's fast-changing markets. By working with Trading Specialists, you have your excess stock marketed globally to 16,000 OEMs, CEMs and distributors in 40 countries, 24 hours a day, to give you the best chance of achieving maximum value for your excess stock.

Your stock is relocated to our purpose-built ISO9001:2000 approved warehouse. For security and peace of mind we pay the transport costs involved and we also provide insurance cover. You retain full title over the stock until sold, which means you can use any unsold goods at any time. Access to your stock held with us and financial data related to the sales of your material are available 24/7 by means of our secure web based Consignment Partner Login area.

Trading Specialists evaluate your excess in one of two ways, either by our dedicated purchasing team or allowing you to set the price for each part.

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